

Yavapai College
District Governing Board
Board Special Session

Tuesday, August 9, 2022
3:00 p.m.

YouTube: <https://youtu.be/EvGcHlqkx1E>

Pursuant to Arizona Revised Statutes (A.R.S.) §38-431.02, notice is hereby given to the members of the Yavapai College District Governing Board and to the general public that the Board will hold a public meeting, open to the public as specified below. The Board reserves the right to change the order of items on the agenda. One or more members of the Board may participate in the meeting by telephonic communication.

Pursuant to A.R.S. §38-431.03.A.2, A.3 and A.4, the Board may vote to go into Executive Session, which will not be open to the public, for legal advice concerning any item on the agenda to review, discuss and consider records exempt by law from public inspection, including the receipt and discussion of information or testimony that is specifically required to be maintained as confidential by state or federal law; or to consult with and instruct its attorneys regarding its position on contracts, litigation or settlement discussions. If indicated in the agenda, the Board may also vote to go into executive session, which will not be open to the public, to discuss specific agenda items.

Persons with a disability may request a reasonable accommodation, such as a sign language interpreter or closed caption, by contacting the Executive Assistant at (928)776-2307. Requests should be made as early as possible to allow time to arrange the accommodation.

Please note that meeting conclusion time is included for planning purposes only and does not necessarily reflect the actual time of the agenda item. When regular board meetings, public hearings (both truth in taxation and budget adoption public hearings) and budget adoption special meetings are scheduled for the same date, each hearing or meeting will begin immediately upon adjournment of the preceding hearing or meeting.

AGENDA

1. General Functions: Procedural
 - a. Call to Order {Time: 1}
 - b. Pledge of Allegiance {Time:1}
 - c. Adoption of Agenda – **DECISION** {Time: 1}
2. Board Business
 - a. Yavapai College Aviation Program Differential Tuition – Dr. Diane Ryan, Vice President for Academic Affairs and Mr. John Morgan, Dean for Career and Technical Education – **INFORMATION, DISCUSSION, AND DECISION** (*Attached*) {Time: 15}
3. Adjournment of Board Regular Meeting: Procedural - **DECISION** {Time: 1}

2.a

Adding Private Pilot Flight course back to Professional Pilot Degree



Aviation Flight Program

- Established in the spring of 2010.
- Program averaged 45-60 students annually for the first few years.
- Prepares students to become professional airplane pilots in two years at a fraction of the cost of universities.
- Students receive training and ratings in private pilot, instrument pilot, commercial single engine, commercial multi engine, commercial flight instructor, and commercial instrument flight instructor.
- All of these are FAA ratings earned through testing.



Need

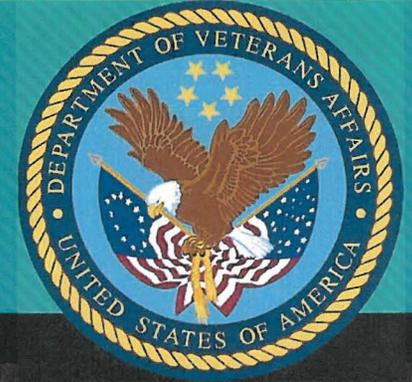
- The aviation industry is in peril with not enough pilots. They will need 12,000 per year for the next 10 to 12 years.
- During the pandemic, thousands of pilots took early retirement packages, and because of disruptions in pilot training programs such as ours, there were fewer people entering the industry.
- There is a mandatory federal retirement regulation for pilots at age 65. It will not be extended to age 70 which was proposed.
- Flights are already cancelled on a regular basis all the time now due to the shortage.
- The YC market is very different than Riddle. 85% of the YC market was veterans.
- Airlines no longer require a Bachelor's degree for pilots which is a strategic advantage for YC.

Graduates

- When students graduate, they become flight instructors and continue to accumulate enough hours to be hired into the mid-tier airlines.
- Once graduates hit 500 hours, they are eligible for hire. That happens quickly once they become flight instructors.
- There is a national shortage of both flight instructors and qualified pilots.



VA Rule changes



- VA Rule changes 5 years ago would not allow schools to teach private anymore unless they owned or leased aircraft. In other words, YC could no longer contract for the private flight portion of the program with our long-time vendor, NorthAire.
- At that time, previous Leadership elected not to do private.
- This led to a 4-year decline in enrollments, as the only way that students could get into the YC program was if they had their private license already.
- This especially hurt veterans who were 85% of our market, as they were not able to use their benefits to come here unless they already had a private license.
- Students who got a private license elsewhere stayed with those schools.

Request for Private Pilot

- 6 months ago, Aviation Director Mintzmyer and I asked leadership if we could consider leasing the aircraft for private pilot, as without it, the program would not be sustainable.
- Leadership agreed to this, and we began the process of selecting a local vendor to lease aircraft from in the spring of 2022.
- Purchasing assisted in creating an RFP, but it took time and there were issues to address including maintenance, insurance, fuel, and more.

Our responsibility

- Lease the aircraft for private pilot license training.
- Provide the flight instruction, SIM, and ground school for private pilot license at CTEC.
- Secure a flight examiner to test students when they are qualified for check rides.
- Move students on to NorthAire for the remainder of the flight training as they are still our vendor for the rest of the program.



Costs

- \$1,688 instructor pilot fees per student (45 hours of flight)
- \$9,225 airplane rental fee for flight hours (\$205 per hour)
- \$1,575 for tuition, market based \$525 per credit hour (already Board approved)
- \$500 overhead for Business Office billing and payments with private vendors
- \$1,400 for designated flight examiner check ride

- Total cost for course: **\$14,388** This is average with private flight costs at other schools between \$13,000 - \$18,000

RFP Awarded

- After the RFP process, Leighnor was selected as the vendor to lease aircraft from.
- This is a “wet lease”, which includes fuel, maintenance, and insurance. All we do is show up with the instructor and student, provide the instruction, and fly.



How do students fund this program?

- Veterans use their VA benefits which cover everything.
- Civilian students use a combination of PELL, private loans from Sallie Mae and Wells Fargo, and other sources.
- YC currently has 20 on the waitlist trying to get into the program, and we take three cohorts per year. The potential is for 60 students per year almost immediately once word gets out that we have private pilot again.



Needs

- We request approval of the fees for the private pilot class. The contract was completed last week.
- This is why we could not submit any sooner as far as establishing fees. We had to wait until we knew what the costs would be and who the successful proposal was awarded to.