

WHY THE QUESTIONS?

Potential employers have little time to decide that they want to invest time and effort in you. Prep for your interview by thinking in terms of your skills, interest in the job and personality.

First answer this, **do you have the skills, expertise, and experience to perform the job?** Indeed you do! Think about the skills needed to perform the job well in the context of your experience, knowledge and ability. Prepping for this question will help with the following questions:

Tell me about yourself?

What are your greatest strengths / weaknesses?

What can you do for us that other candidates can't?

Why do you think you are right for this job?

What do you think the main challenges will be?

Next, **are you enthusiastic and interested in the job and the company?** Of course you are! This is your opportunity to show the interviewer you did your research, have a genuine interest in the job and are excited for the opportunity to be a part of their organization. This question will help with the following questions:

What do you know about our company?

What do you think our company is aiming to achieve?

What do you know about our products and services?

Why do you want to work for this company?

Why do you think this job is right for you?

What motivates you?

Finally, **will you fit into the team, culture, and company?** That's for the interviewer to decide. In addition to your know-how and passion for this position, your personality is another major factor. Each organization/team has its own unique culture, and it's important that you are a good "fit" or "match" for all parties involved. The following questions give the interviewer a sense of how you operate, professionally:

How would you describe your work style?

How would you describe yourself?

How would your colleagues describe you?

What makes you fit into our company?

What makes you a good team member?

If you were an animal, what animal would you be? (Yes, this question does come up.)