## 1. Student Success

#### Goal: Increase student completion rates without sacrificing academic quality

1.A.4 Explore, develop and implement pathways to completion for each partner high school to translate dual enrollment coursework to matriculation to YC and certificate/degree completion (2+2+2) concept

- Define paths for counselors; develop marketing materials for families

1.A.7 Develop early alert system to notify the student and YC when a student deviates from their academic pathway

1.A.8 Implement campaign that Full Time is 15 credits as opposed to 12 credits each term. Campaigns like "15 to Finish"

- Launch full time student discount

1.A.11 Enhance current CRM system for student prospect funneling and engagement through start of each term, and through completion of program

- expand capability through texting

- expand effectiveness through chatbot
- 1.A.13 Develop plan for strategic direction of online learning

1.A.14 Develop plan for dual, JTED, and concurrent programs

- begin discussions of Early College Academy for FY21

1.A.17 Create and implement a robust and systematic enrollment management model

- reorg Student Development to focus on Enrollment Management and Retention
- learn/implement best practices for Strategic Enrollment Management

## 2. Economic Responsiveness

# Goal: Create and implement a job placement system to connect YC graduates with economic opportunities

2.A.3 Establish a system for job placement for graduates

- reorg to provide additional YC staff

## **New Goal: Develop new programs that help students enter the workforce with living wage pay** 2.D.1 Create programs that meet current local/ regional needs

- working with committee appointed by East County leaders to identify East County needs
- Investigate expansion of enology into fermentation
- Develop addiction counseling program
- 2.D.2 Create programs that meet evolving workforce needs
  - investigating 3D Construction to help address Yavapai County housing crisis

## 3. Engaged Community

#### **Goal: Increase Credit Enrollments**

3.A.1 Strengthen Marketing, Recruiting, and Communication district wide

- Increase focus on Verde Valley Marketing/ PR efforts
- 3.A.5 Evaluate current Recruiting processes and staffing levels
  - Increase outreach to Hispanic community
- 3.A.6 Explore the feasibility of reinstating the Retirement College option for senior students
  - Launch Senior Discount

- 3.A.7 (New) Increase retention of 1st Generation students through establishing 1st Gen Club
- 3.A.8 (New) Begin adoption of OER with goal of converting 50% of course materials within 5 years
- 3.A.9 (New) Focus on Athletics as a recruitment tool.
  - invest in Athletics PIO

- invest in Donation specialist with goal of raising enough recurring donations to cover scholarships within 5 years

- Invest in Spirit squad

3.A.10 (New) Expand retention efforts through Insidetrack consultant

expand outreach to students from prior semesters who have not contacted us this semester (current capacity constrains us to focusing on students who are in this semester's funnel)
compare consultant technique to YC technique, and train YC if their method works better

#### Goal: Increase non-credit enrollment

3.B.3 (New) Expand College for Kids into more comprehensive M-F, 7:30-5:30 Summer coverage, while developing some Summer Camp programs to promote YC programs

## 4. Organizational Development

#### **Goal: Improve Employee Engagement & Satisfaction**

4.A.1 Conduct regular and comprehensive evaluation of employee engagement and satisfaction - perform 3<sup>rd</sup> party survey

4.A.3 Promote internal communication and collaboration within and among College employees, departments, and campuses

- Conduct Outward Mindset Training

## 5. Fiscal Stewardship

#### **Goal: Model Fiscal Stewardship**

5.A.1 Ensure that Yavapai College's resources are used responsibly and efficiently to meet the needs of its students, taxpayers, and investors

- Conduct employee cost savings survey to identify opportunities to reallocate resources

#### **Goal: Focus Capital Improvement Plan on Student Success**

5.B.1 Enhance mechanisms for constituent feedback regarding the Capital Improvement Plan - Updated CIP to include Verde Valley Skilled trades Center for additional CTE space

5.B.2 Optimize use of existing space prior to creating new facilities with similar functions

- Renovate Building L to create state of the art CTE opportunities in Health, Advanced Manufacturing & Engineering

- Researching grant to build Business Accelerator